Consolidated Financial Results for the Three Months Ended April 30, 2020



[Japanese GAAP]

May 29, 2020

Company name: Tri Chemical Laboratories Inc. Stock exchange listing: Tokyo Stock Exchange Code number: 4369 URL: http://www.trichemical.com Representative: Kiyoshi Tazuke, President Contact: Hisakatsu Sugawara, Director Phone: +81-554-63-6600 Scheduled date of filing quarterly securities report: June 12, 2020 Scheduled date of commencing dividend payments: -Availability of supplementary briefing material on quarterly financial results: Not available Scheduled date of quarterly results briefing session: Not scheduled

(Amounts of less than one million yen are rounded down.) 1. Consolidated Financial Results for the Three Months Ended April 30, 2020 (February 1, 2020 to April 30, 2020)

(1) Consolidated Operating Results (cumulative) (% indicates changes from the previous corresponding period.)

| | Net sales | | Operating p | Operating profit Ordinary profit Profit attributation owners of part | | Ordinary profit | | |
|--------------------|-------------|------|-------------|--|-------------|-----------------|-------------|------|
| Three months ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| April 30, 2020 | 2,287 | 10.3 | 713 | 21.8 | 1,099 | 20.8 | 864 | 21.9 |
| April 30, 2019 | 2,073 | 7.7 | 585 | 9.5 | 910 | 69.9 | 709 | 90.3 |

(Note) Comprehensive income: Three Months ended April 30, 2020: ¥693 million (-4.0%) Three Months ended April 30, 2019: ¥722 million (118.5%)

| | Basic earnings per share | Diluted earnings per share |
|--------------------|-----------------------------|-------------------------------|
| Three months ended | Yen | Yen |
| April 30, 2020 | 110.65 | - |
| April 30, 2019 | 90.80 | - |

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio |
|------------------------|--------------|-------------|--------------|
| | Million yen | Million yen | % |
| As of April 30, 2020 | 16,159 | 9,822 | 60.8 |
| As of January 31, 2020 | 15,144 | 9,581 | 63.3 |

(Reference) Equity: As of April 30, 2020: ¥9,822 million As of January 31, 2020: ¥9,581 million

2. Dividends

| | Annual dividends | | | | | |
|--|------------------|-------------|-------------|------------|-------|--|
| | 1st | 2nd | 3rd | Year-end | Total | |
| | quarter-end | quarter-end | quarter-end | i eai-eilu | Total | |
| | Yen | Yen | Yen | Yen | Yen | |
| Fiscal year ended January 31, 2020 | - | 0.00 | - | 58.00 | 58.00 | |
| Fiscal year ending January 31, 2021 | - | | | | | |
| Fiscal year ending January 31, 2021 (Forecast) | | 0.00 | - | 58.00 | 58.00 | |

(Note) Revision of dividend forecasts from recently announced figures: None

3. Consolidated Financial Results Forecast for the Fiscal Year Ending January 31, 2021 (February 1, 2020 to January 31, 2021)

| | Net sale | es | Operating profit Ordinary profit | | Profit attribute to owners of | | Basic earnings per share | | |
|------------|-------------|------|----------------------------------|-----|-------------------------------|-------|-----------------------------|-------|--------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| First half | 4,460 | 7.4 | 1,210 | 4.9 | 1,750 | (1.6) | 1,340 | (2.8) | 171.54 |
| Full year | 9,150 | 10.7 | 2,370 | 1.9 | 3,770 | 0.7 | 2,940 | 0.0 | 376.35 |

(% indicates changes from the previous corresponding period.)

(Note) Revision of dividend forecasts from recently announced figures: None

* Notes:

(1) Changes in significant subsidiaries during the period under review: No

(Changes in specific subsidiaries due to changes in the scope of consolidation)

New: - companies (company name) , excluded: - companies (company name)

- (2) Application of accounting treatment specific to preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

- Total number of issued shares at the end of the period (including treasury shares): As of April 30, 2020: 7,812,160 shares As of January 31, 2020: 7,812,160 shares
- Total number of treasury shares at the end of the period: As of April 30, 2020: 353 shares As of January 31, 2020: 353 shares
- 3) Average number of shares during the period: Three months ended April 30, 2020: 7,811,807 shares Three months ended April 30, 2019: 7,811,850 shares
- <u>* These quarterly financial results are outside the scope of quarterly review by certified public accountants or an audit firm.</u>
- * Explanation of the proper use of financial results forecast and other notes

The earnings forecasts and other forward-looking statements herein are based on information currently available to the Company and certain assumptions deemed reasonable, and do not represent a commitment by the Company that they will be achieved. Actual results may differ significantly from these forecasts due to a wide range of factors.

<u>Quarterly Consolidated Financial Statements</u> (1) Quarterly Consolidated Balance Sheets

(Thousand yen)

| Assets | | |
|---|-------------|-------------|
| Current assets | | |
| Cash and deposits | 1,618,491 | 2,067,105 |
| Notes and accounts receivable - trade | 2,171,236 | 2,202,751 |
| Electronically recorded monetary claims - operating | 884,517 | 972,921 |
| Merchandise and finished goods | 32,836 | 32,722 |
| Work in process | 525,926 | 584,160 |
| Raw materials and supplies | 666,977 | 781,194 |
| Other | 247,186 | 157,391 |
| Total current assets | 6,147,171 | 6,798,248 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 2,638,742 | 2,650,751 |
| Accumulated depreciation | (1,040,904) | (1,072,542) |
| Buildings and structures, net | 1,597,838 | 1,578,209 |
| Machinery, equipment and vehicles | 2,026,251 | 2,348,456 |
| Accumulated depreciation | (1,204,553) | (1,256,027) |
| Machinery, equipment and vehicles, net | 821,698 | 1,092,429 |
| Tools, furniture and fixtures | 1,919,127 | 1,989,325 |
| Accumulated depreciation | (1,319,677) | (1,373,326) |
| Tools, furniture and fixtures, net | 599,449 | 615,998 |
| Land | 714,933 | 714,933 |
| Construction in progress | 1,516,300 | 1,695,892 |
| Other | 749,063 | 762,724 |
| Accumulated depreciation | (83,161) | (104,196) |
| Other, net | 665,902 | 658,528 |
| Total property, plant and equipment | 5,916,123 | 6,355,991 |
| Intangible assets | 192,982 | 203,720 |
| Investments and other assets | | |
| Investment securities | 2,862,052 | 2,763,833 |
| Other | 26,016 | 37,329 |
| Total investments and other assets | 2,888,069 | 2,801,163 |
| Total non-current assets | 8,997,175 | 9,360,875 |
| Total assets | 15,144,347 | 16,159,123 |

(Thousand yen)

As of January 31, 2020 As of April 30, 2020

| Liabilities | | |
|---|------------|------------|
| Current liabilities | | |
| Accounts payable - trade | 402,082 | 525,910 |
| Short-term loans payable | 580,000 | 1,080,000 |
| Current portion of long-term loans payable | 566,629 | 573,324 |
| Income taxes payable | 454,563 | 251,407 |
| Provision for bonuses | 69,387 | 152,968 |
| Other | 977,480 | 1,125,522 |
| Total current liabilities | 3,050,141 | 3,709,133 |
| Non-current liabilities | | |
| Long-term loans payable | 1,722,873 | 1,859,097 |
| Net defined benefit liability | 103,523 | 105,816 |
| Other | 685,878 | 662,710 |
| Total non-current liabilities | 2,512,274 | 2,627,624 |
| Total liabilities | 5,562,416 | 6,336,757 |
| Net assets | | |
| Shareholders' equity | | |
| Capital stock | 808,912 | 808,912 |
| Capital surplus | 709,912 | 709,912 |
| Retained earnings | 8,138,541 | 8,549,843 |
| Treasury shares | (1,150) | (1,150) |
| Total shareholders' equity | 9,656,216 | 10,067,517 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | (7,867) | - |
| Foreign currency translation adjustments | (42,299) | (221,999) |
| Remeasurements of defined benefit plans | (24,119) | (23,151) |
| Total accumulated other comprehensive income | (74,285) | (245,151) |
| Total net assets | 9,581,930 | 9,822,366 |
| Total liabilities and net assets | 15,144,347 | 16,159,123 |
| | | |

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income

Three Months Ended April 30

| | | (Thousand yen) |
|---|---|---|
| | For the three months ended April 30, 2019 | For the three months ended April 30, 2020 |
| Net sales | 2,073,390 | 2,287,163 |
| Cost of sales | 1,106,116 | 1,161,564 |
| Gross profit | 967,273 | 1,125,599 |
| Selling, general and administrative expenses | 381,511 | 412,202 |
| Operating profit | 585,761 | 713,396 |
| Non-operating income | | |
| Interest income | 5 | 9 |
| Share of profit of entities accounted for using equity method | 309,192 | 388,027 |
| Other | 22,623 | 51,088 |
| Total non-operating income | 331,821 | 439,125 |
| Non-operating expenses | | |
| Interest expenses | 6,562 | 8,214 |
| Foreign exchange losses | - | 33,912 |
| Other | 206 | 10,437 |
| Total non-operating expenses | 6,768 | 52,563 |
| Ordinary profit | 910,814 | 1,099,958 |
| Profit before income taxes | 910,814 | 1,099,958 |
| Income taxes - current | 205,722 | 251,665 |
| Income taxes - deferred | (4,233) | (16,093) |
| Total income taxes | 201,489 | 235,572 |
| Profit | 709,325 | 864,386 |
| Profit attributable to owners of parent | 709,325 | 864,386 |

Quarterly Consolidated Statements of Comprehensive Income

Three Months Ended April 30

| | For the three months ended April 30, 2019 | For the three months ended April 30, 2020 |
|--|---|---|
| Profit | 709,325 | 864,386 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (745) | 7,867 |
| Foreign currency translation adjustments | 6,233 | (3,115) |
| Remeasurements of defined benefit plans, net of tax | 1,271 | 967 |
| Share of other comprehensive income of entities accounted for using equity method | 6,649 | (176,585) |
| Total other comprehensive income | 13,409 | (170,866) |
| Comprehensive income | 722,734 | 693,520 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 722,734 | 693,520 |
| Comprehensive income attributable to non-controlling interests | - | - |

(3) Quarterly Consolidated Statements of Cash Flows

| | For the three months ended April 30, 2019 | For the three months ended April 30, 2020 |
|--|---|---|
| Cash flows from operating activities | | |
| Profit before income taxes | 910,814 | 1,099,958 |
| Depreciation | 152,581 | 171,046 |
| Increase (decrease) in provision for bonuses | 94,083 | 83,615 |
| Interest and dividend income | (5) | (9) |
| Interest expenses | 6,562 | 8,214 |
| Share of loss (profit) of entities accounted for using equity method | (309,192) | (388,027) |
| Loss (gain) on valuation of investment securities | - | 9,772 |
| Decrease (increase) in notes and accounts receivable - trade | (465,117) | (120,037) |
| Decrease (increase) in inventories | (62,982) | (172,359) |
| Increase (decrease) in notes and accounts payable - trade | 100,932 | 123,828 |
| Decrease/increase in consumption taxes receivable/payable | 16,259 | 20,701 |
| Increase (decrease) in accounts payable - other | 7,171 | 62,464 |
| Decrease (increase) in other current assets | 15,443 | 71,016 |
| Increase (decrease) in other current liabilities | 18,154 | 38,701 |
| Increase (decrease) in other non-current liabilities | 2,132 | 2,293 |
| Other, net | (4,773) | (19,194) |
| Subtotal | 482,063 | 991,984 |
| Interest and dividend income received | 5 | 307,794 |
| Interest expenses paid | (5,884) | (8,222 |
| Income taxes paid | (373,555) | (439,500 |
| Net cash provided by (used in) operating activities | 102,628 | 852,055 |
| Cash flows from investing activities | | |
| Purchase of investment securities | (299) | (299) |
| Purchase of property, plant and equipment | (261,266) | (588,395) |
| Purchase of intangible assets | (3,792) | (4,341 |
| Net cash provided by (used in) investing activities | (265,357) | (593,036 |
| Cash flows from financing activities | | |
| Net increase (decrease) of short-term loans payable | 600,000 | 500,000 |
| Proceeds from long-term loans payable | 100,000 | 300,000 |
| Repayments of long-term loans payable | (141,014) | (157,081) |
| Repayments of lease obligations | (14,697) | (20,330) |
| Purchase of treasury shares | (23) | - |
| Cash dividends paid | (328,864) | (431,090) |
| Net cash provided by (used in) financing activities | 215,400 | 191,498 |
| Effect of exchange rate change on cash and cash equivalents | 6,518 | (1,903 |
| Net increase (decrease) in cash and cash equivalents | 59,190 | 448,614 |
| Cash and cash equivalents at beginning of period | 1,595,747 | 1,618,491 |
| Cash and cash equivalents at end of period | 1,654,937 | 2,067,105 |